



**Navy League of the United States, Sarasota - Manatee Council
Board of Directors Meeting Minutes**

November 07, 2023 - 4:30 PM Selby Library Conference Room

Call the Meeting to Order **Carl**

Called to order at 04:35pm.

Approval of Minutes, October 10, 2023 Meeting **Don**

Motion to accept by George Hofmann with second by Joe Hayden. Motion passed.

Approved – Official Copies Filed.

Financial Report, Communications **Jerry**

Update provided by Jerry and his submitted report is attached to the official minutes.

- *Copy of Financial Report is attached to the official minutes of meeting.*

Books have not been closed on golf tournament due to a couple of pending donations.

- *Once the books are closed, a motion will be made concerning the transfer of funds to our Endowment Fund.*

Coast Guard **Jerry/Marsha**

- *In review of the Coast Guard budget, the Commandant has chosen two main missions: Search and Rescue (SAR) and Marine Transportation.*
- *Sailor of the Quarter (SOQ) for U.S. Coast Guard Station Cortez is coming up,*

Membership and Retention **Joe**

Update provided by Joe and his submitted report is attached to the official minutes.

Government Affairs

National/Regional/Area

Roger

- *No report this month.*

Youth Programs

Steve B

- *Northport Orienteering Meet was a success.*
- *Venice High School operations are normal.*

Old Business:

Website Revision Update

Jerry

- *Jerry Germain has spoken with the National and has been in contact with their website consultant.*
 - *The quote provided, by the consultant, did not meet the needs of the Council. Jerry will continue to pursue with National.*

Council Membership Survey Update (Membership Drive)

Joe

- *Approximately 35% of the membership responded.*
 - *Results were discussed and the data review will continue.*

Community Foundation Grant (<\$10k)

Al

- *The Council is set up to submit for grants.*

Golf Tournament Financial Update

Carl/Jerry

- *Please see the Financial Report above.*
- *The 2024 golf tournament is set for 10/21/2024 at Lakewood National Golf Club.*

Old Business (Continued):

Nomination Committee Update

Al

- *The Nominee Slate is set for the election.*

Suncoast Council Situation Update

Jerry

- *No updates to report.*

Formalize Sea Services Heroes Dinner Criteria

Marsha

- *Marsha presented four categories for review/discussion.*
 - o *Motion to accept two categories, with further clarification, made by Joe Hayden with second by Al Burda. Motion passed.*

Date for Sea Services Heroes Dinner – Change

Marsha

- *A tentative date has been set for 03/27/2024 with a location of University Country Club.*

Wreaths Across America

Marsha

- *Advertising will continue for the event.*
 - o *We have had 37 wreaths, through the Council link, donated so far.*

Sarasota County Fair Fundraiser Update

Steve B

- *The 2024 dates for the County Fair are 03/15 – 24/2024.*
- *Everything is set. The Council is waiting to hear from the County Fair coordinators. This will most likely come after the start of 2024.*

New Business:

- *Gene has provided a draft of the 2024 calendar for the Council.*
- *2024 Giving Challenge:*
 - o *The Council Giving Partner Profile is approved.*
 - o *The dates are noon 04/09/2024 through noon 04/10/2024.*

Next Meeting: 04 December 2023 at 4:30 PM -- Selby Library Conference Room

ADJORN

Motion to Adjourn – made by Joe Hayden and seconded by Steve Bartek.

- *Motion passed.*
 - o *Meeting Adjourned at 06:05pm.*

Financial Report October

12 November 2023

Income:

October Dinner	\$3564.00
Golf Income	\$11028.35
NLUS Member Rebates	\$372.00
Hal Perdew Membership	\$25.00
Total Income	\$14989.35

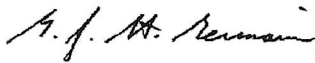
Expenses:

October Dinner	\$3334.37
Hal Perdew Membership	\$25.00
Sailor of the Quarter	\$100.00
CG Trophy update	\$25.98
Total Expenses:	\$3485.35

Check Book Balance October 31, 2023 \$45,463.28

Endowment Balance September 30, 2023 \$163,340.65

Respectfully Submitted,



Jerry St. Germain
Treasurer

Please note that while the income from the golf tournament is included in the checkbook we have yet to pay the venue for staging the event. It is estimated that the amount will be approximately \$10K. I will issue a separate financial report for Golf when all bills are paid.

Included in this report is the endowment status at the end of September.



Navy League of the United States-Sarasota Manatee Council

Mr. Carl Cramb
Navy League of the United States Sarasota-Manatee Council
P.O. Box 5531
Sarasota, FL 34277-5531

Fund Statement January 1, 2023 to September 30, 2023

Fund Balance as of January 1, 2023	\$140,246.94
Contributions	15,000.00
Investment Activity:	
Interest and Dividends	2,904.21
Realized Gains/(Losses)	613.80
Unrealized Gains/(Losses)	4,665.57
Investment Fees	(89.87)
Disbursements:	
Grants and Scholarships	(0.00)
Administrative Fees	(0.00)
Fund Balance as of September 30, 2023	\$163,340.65

Please help keep our records current by sending us a list of your Officers when there is a change.

For questions concerning your Fund Statement, please contact the Philanthropy Team at 941-955-3000.

There were no grants during this statement period.

**Navy League of the United States
Sarasota-Manatee Council
November 7, 2023**

Dear Fellow Board Members:

As of November 6, 2023 the Sarasota-Manatee Council of the Navy League of the United States (NLUS) has 109 active members per the official roster posted on the NLUS national website, an addition of 2 members from the October report.

New Members

3 Mr. Rodney Heard, SCPO Larry Goulet, USN (ret.) who transferred into our Council and who will be at the gathering on Nov. 14, and PO Alaina Stonestreet, USCG who is at USCG Station Cortez and who helped out with the Golf Tournament

Renewed/Lapsed/Expiring/Dropped

The following is the status of our Lapsed/Expiring chapter members per the national roster:

Dropped:	No new names
Renewed:	Richard Plager, Paul Soentgen
Lapsed:	Matthew Wooddall and Mr. John Meyers
30 day expiring	3 (Bob Harrigan, Lt. Adam Sheetz, USCG, Donald Philbrick)
60 day expiring	5 (RADM Lawrence Chambers, Joe Hayden, Dennis, Jim and Linda Turner and Venice Olive Oil Company)
90 day expiring	Capt. Dean Krom, USMC (ret.) and Mr. Shane Robinson who is from Torrance, CA and is apparently a Pelican Case salesman (he must have signed up at a CA area event and has been unresponsive to our inquiries)

It should be noted that it is almost impossible to reconcile the membership count month-to-month given the peculiarities of the NLUS National Website. For instance: Both Dr. Steven Fineman and Dick Petrucci are shown as "Dropped" and "Active".

Hopefully we'll learn more from our recent survey and will be able to continue to grow our Council membership.

Best regards,
Joe Hayden

Categories of Heroes for Consideration at the Sea Services Heroes Celebration

1. Family members of active-duty service members such as, but not limited to, Ombudsmen, general volunteer, or club leader. One per active unit the council supports.
2. Civilian advocate of Youth activities the council supports, such as a school administrator or parent. Nominated by unit commander, school leadership, or community leaders.